



MID-MAINE
CHAMBER OF
COMMERCE
Making the Difference

showcase



Join us

**Thursday
March 29, 2018
12:00 - 6:00 p.m.**

Colby College Field House
4000 Mayflower Hill Drive
Waterville



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MEDIA SPONSOR



\$1,000 CASH PRIZE



PROGRAM SPONSORS

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2018 Mid-Maine Chamber Business to Business Showcase



**KIMBERLY LINDLOF
PRESIDENT & CEO**

Welcome to the Mid-Maine Chamber of Commerce's 12th annual Business to Business Showcase! This event promises to be a tremendous networking opportunity for you and your business. You and your colleagues can join us from noon to 6 p.m. on March 29th at Colby College's field house. Like last year, we are hosting a sold-out show with approximately 2,000 individuals in attendance. We expect that our attendance and the enthusiasm for this event will continue to grow! Colby College has provided exceptional space for our many exhibitors and ample free parking for attendees.

This event is free to attend with your business card. 2018 Business to Business Showcase is a great opportunity for local employers and professionals to network with each other and to learn more about what mid-Maine businesses offer -- to impact everything from retail items to caterers to an opportunity to go fishing! Booths marked with a balloon are those that are hiring, so if you're in the job market, bring plenty of copies of your resume.

We are pleased to announce that Governor Paul R. LePage will once again be in attendance. He will be touring the event and speaking with business professionals in our region. The

Governor will then address the crowd at the end of the showcase.

This event would not be possible without the support of our generous sponsors. Major sponsors of this year's showcase are: Are You Ready To Party?!, Central Maine Growth Council, Central Maine Motors Auto Group, Kennebec Savings Bank, Maine Technology Group, MaineBiz and our host, Colby College. Program sponsors are Inland Hospital, Skowhegan Savings Bank, Kennebec Electric & Lighting and TD Bank. We will also hold a \$1,000 Cash Prize Drawing sponsored by Maine State Credit Union.

A cash bar will be available beginning at 2 p.m. and food will be available to purchase all day. Give yourself plenty of time to network; it's a one-stop shop for growing your business!

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- 800-326-6190 - newdimensionsfcu.com

MID-MAINE CHAMBER OF COMMERCE 2018 BOARD OF DIRECTORS

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Jill Huard, Director	Century 21 Surette Real Estate
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We invite you to join the Mid-Maine Chamber!

- Unmatched networking opportunities
- Increased online, social media and print exposure
- Connect with the community
- Discounted goods and services for owners and employees
- Business advocacy

Here is what you get when you join in 2018:

- 1 free admittance to any Business Breakfast Series (\$25 value)
- 1 free flyer insert in our monthly InTouch Newsletter (\$175 value)
- 2 months free radio advertising with  (\$600 value)



To learn more about a chamber membership contact Elaine Theriault, development coordinator, at info@midmainechamber.com
50 Elm Street, Waterville
(207) 873-3315

www.MidMaineChamber.com



55th Annual Chamber Awards Ceremony

April 26, 2018 5:00PM

Kennebec Valley Community College
Carter Gymnasium - Fairfield Campus

Join us in celebrating our business and community champions

For more information or to RSVP call 873-3315 or email programs@midmainechamber.com

Distinguished Community Service Award:

Business Persons of the Year:

Jeff and Kathy Corey
Day's Jewelers



Presented by:



Jeff and Rusty Damon
Damon's Beverage

Damon's
Family of Stores
Quick Stops, Beverage & Redemption

Augusta, Waterville, Skowhegan & Bangor

Presented by:

Peter A. Drapeau Trucking

Business of the Year:

Outstanding Professional:

HARRY J. SMITH CO.
CAR & TRUCK REPAIRS



Presented by:



Dan Bernier, Esq.



Presented by:



Community Service Projects of the Year:

Elias A. Joseph Award:

Alfond Youth Center



Presented by:



Mid-Maine Homeless Shelter



Presented by:



Dave Roy
Kennebec Savings Bank



Presented by:



Are You Ready To Party??

Customer Service Stardom Award:

Rising Star Award:

Holly Caron
Golden Pond Wealth Management



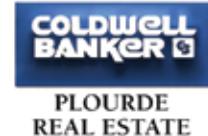
Presented by:



Phil Bofia
CGI Technologies & Solutions



Presented by:



Join the Mid-Maine Chamber each month at our Business After Hours Events!

April 11

New Dimensions Federal Credit Union
61 Grove Street, Waterville

September 19

Friends of Quarry Road
Quarry Road Recreational Trails, Waterville

May 16

Pete's Pig Catering & Barbeque (Ribbon Cutting Ceremony)
35 Water Street, Waterville

October 17

Thomas College
with Kennebec Valley Chamber of Commerce
180 West River Road, Waterville

June 20

Kennebec Savings Bank
226 Main Street, Waterville

November 14

Waterville Elks Lodge
76 Industrial Street, Waterville

July 18

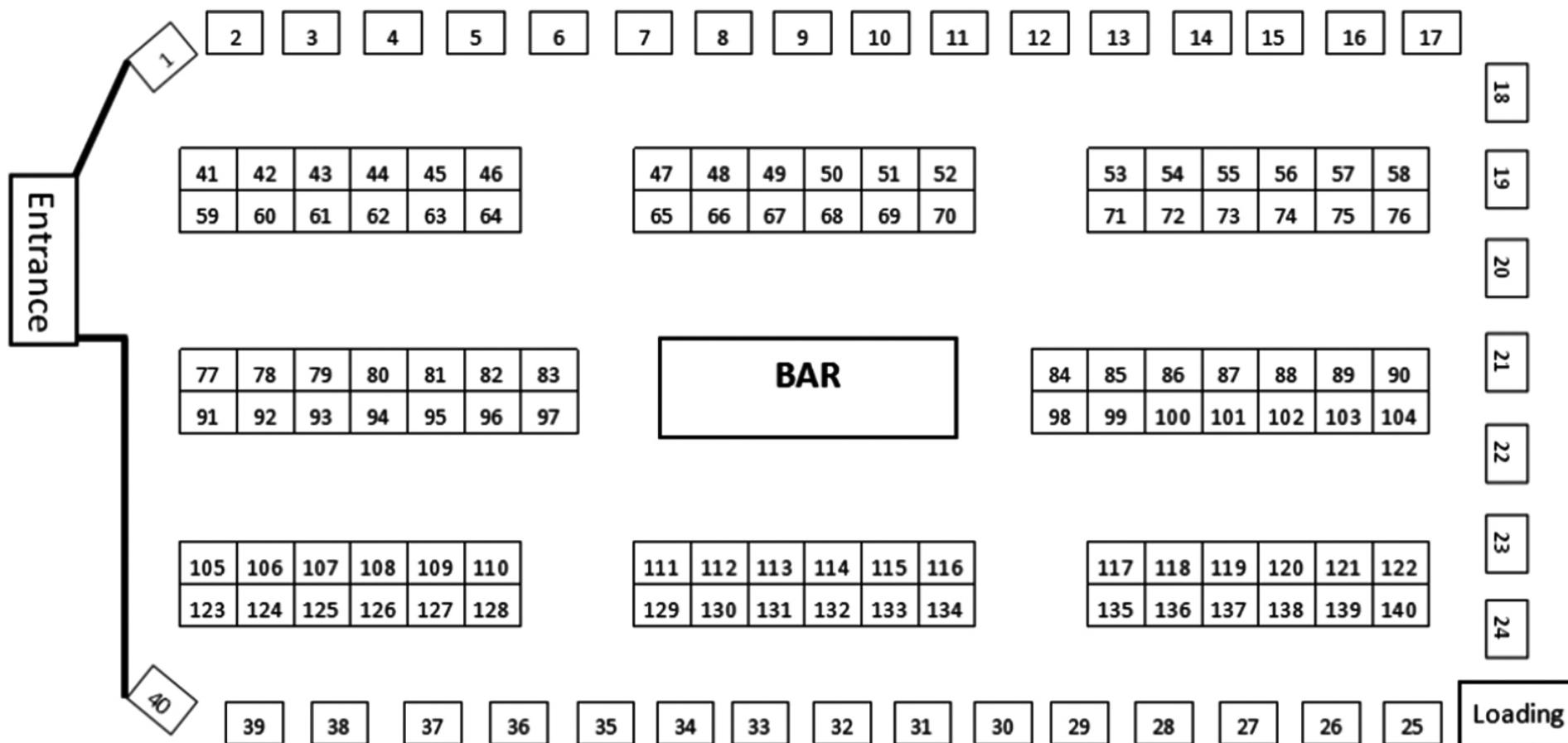
Hemphill's Horses, Feed & Saddlery
575 Oak Grove Road, Vassalboro

December 12

Waterville Creates!
93 Main Street, Waterville (Common Street Arts Gallery)

Business After Hours are a great place to network and market your business. Each after hours is hosted, or co-hosted, by chamber members in our region and is one of many benefits for all chamber members. Hors d'oeuvres, beer, wine, and other beverages are available, as well as a 50/50 raffle, and fabulous door prizes donated by area businesses. Make sure to bring your business cards!

Please join us from 5:30 to 7 p.m.



Don't miss this great opportunity to learn about these area businesses!

- | | | | |
|---------------------------------------|-------------------------------------|---------------------------------------|----------------------------------|
| 1 Capitol Computers | 38 Redzone Wireless | 75 Thomas College | 111 AAA |
| 2 Summit Natural Gas | 39 Bowman Constructors | 76 Valley Beverage | 112 Fairfield Pharmacy |
| 3 TD Bank | 40 Key Bank | 77 Kennebec Savings Bank | 113 Skowhegan Savings Bank |
| 4 Liberty Mutual Insurance | 41 Camden National Bank | 78 Waterville Elks #905 | 114 Coldwell Banker Plourde |
| 5 Townsquare Media | 42 Waterville Creates! | 79 Seacoast Security | 115 Kaplan University |
| 6 Waterville Community Land Trust | 43 Waterville Opera House | 80 Kennebec Valley Behavioral Health | 116 Maine-ly Elder Care |
| 7 Ware-Butler, Inc. | 44 MIFF | 81 McCormack Bldg. Supply | 117 Are You Ready To Party?? |
| 8 KVCAP | 45 Colby College Museum of Art | 82 Gateway Title | 118 Bangor Savings Bank |
| 9 Bar Harbor Bank & Trust | 46 Wtvl Public Library | 83 New Dimensions FCU | 119 DECD |
| 10 High Hopes Club House | 47 Little Pictures of Maine | 84 U.S. Cellular | 120 Chandler Bay Resources |
| 11 Rotary Club | 48 Tri-State Staffing, Inc. | 85 Hampton Inn | 121 The Sheridan Corporation |
| 12 OTELCO | 49 Fairpoint | 86 The Town Line | 122 Oakgrove Center |
| 13 PayChex | 50 MK Orthodontics | 87 Lynch Landscaping | 123 Pine Tree Waste |
| 14 Kennebec Valley Board of Realtors | 51 Home Depot | 88 Allen Financial Group | 124 |
| 15 What About Maine | 52 Assistance Plus | 89 Care and Comfort | 125 |
| 16 The Waterville Lions Club | 53 HomeStyle Kitchen & Bath | 90 Spectrum Property Management | 126 |
| 17 Back Office Solutions | 54 Berkshire Hathaway Home Services | 91 Kennebec Savings Bank | 127 |
| 18 Valley Beverage | 55 | 92 O'Donnell Lee, PA | 128 Minuteman Signs |
| 19 | 56 Farmer's Market | 93 Maine Technology Group | 129 Coffee News |
| 20 Hemphill's Horses, Feed & Saddlery | 57 A-Copi | 94 American Glass Company | 130 Capitol Area Staffing |
| 21 H & R Block | 58 J.M. Arbour Wealth Management | 95 Cell Medic | 131 |
| 22 Woodlands Senior Living | 59 Choice Investments | 96 Verizon | 132 Health Revolution |
| 23 Sam's Club | 60 Higgins & Bolduc | 97 Hammond Lumber Co. | 133 |
| 24 Cayer Security | 61 Waterville Country Club | 98 Kennebec Electric & Lighting | 134 KV Federal Credit Union |
| 25 Maritime Energy | 62 Mount St. Joseph | 99 MaineGeneral Health | 135 Creative Print Services |
| 26 Thompson Volkswagen Audi Mazda | 63 Kennebec Valley Dental Arts | 100 MaineGen Workplace Health | 136 Friends of Quarry Road |
| 27 Aroma Joes | 64 Pete's Pig Catering & BBQ | 101 Delta Ambulance | 137 |
| 28 Loyal Biscuit | 65 Mix Maine Media | 102 WTVL Area Habitat for Humanity | 138 |
| 29 Pine Tree Cellular | 66 Central Maine Motors | 103 Central Me. Newspapers | 139 |
| 30 Snowman Group | 67 Maine State CU | 104 Inland Hospital | 140 KV Connect |
| 31 Somerset Stone & Stove | 68 Eye Care of Maine | 105 Alford Youth Center | 141 Man VS. Bass Maine Trail |
| 32 Amici's Cucina | 69 Advance 1 Cleaning Services | 106 H.T. Winters | 142 Farmer's Market |
| 33 Fireside Inn & Suites | 70 GHM Insurance Agency | 107 Sexual Assault & Crisis | 143 Central Maine Growth Council |
| 34 Transco Business Tech. | 71 Cunningham Security | 108 Kennebec Valley Community College | 144 Maine Children's Home |
| 35 Spectrum Generations | 72 Woodfords Family Services | 109 Town of Fairfield | |
| 36 Mid-Maine Homeless Shelter | 73 SCORE | 110 Kennebec Federal Savings Bank | |
| 37 Best Western Plus | 74 Good Will-Hinkley | | |

2018

Business Breakfast Series



brought to you by
Mid-Maine Chamber of Commerce & Thomas College

Held at Thomas College Spann Student Commons
in the Summit Room from 7:15 to 9 a.m.

April 12: Process Improvement Specialists: Intro to Lean-Failure Demand Learn how to make incremental and continuous improvements in your businesses processes, as well as how you manage for results, in order to take your business and your team to the next level. Presented by Megan Hart of Cianbro.

May 3: Maine's Workforce Challenge: Department of Labor's Commissioner John Butera will give insight on the challenges of finding trainable staff and retaining them.

June 7: Challenges of Employment Law: Doing the Right Thing for Your Employees While Protecting Your Business. Join Gregg Frame, employment law attorney with Taylor, McCormack & Frame, LLC, as he illustrates how to navigate your efforts to improve employee performance while still protecting your company.

September 13: Your Small Business Toolkit- FREE Resources to Help You Grow Your Business From business plan assistance to introduction to lending resources to floor layout of your manufacturing line, let the panel of Maine Small Business Development Center, Small Business Administration & Coastal Enterprises, Inc. help start, scale and grow your business. Moderated by Central Maine Growth Council's Garvan Donegan.

October 11: Legislative Topic

November 8: Keys to Building and Engaging a Passionate Team that Gets Results David Pease, senior vice president of human resources at Bangor Savings Bank, will talk about what engages your staff and how to make them passionate about working as a team while attaining positive outcomes.

December 6: Media Relations - Local Media Platforms to Grow Your Business MaineToday Media CEO Lisa DeSisto will discuss how to engage with customers and businesses using traditional and new platforms that are available in local media to grow your business.

Cost per person: \$18 members, \$25 at the door & non-members. Mid-Maine Chamber of Commerce, 50 Elm Street, Waterville, ME 04901-6015. To register: E-mail: programs@midmainechamber.com • Phone: 873-3315 • Fax: 877-0087

PLEASE NOTE: To cancel, please call the Chamber two (2) business days prior to the event to avoid being charged.



26th annual Taste of Waterville

Wednesday, August 8
11 a.m. - 11 p.m.
Downtown Waterville



Join us for a day filled with food offered by dozens of local restaurants and caterers. Live music all day, children's events, business vendors and the ever popular Beer Garden in its new location, Castonguay Square.

For more information visit
www.TasteofWaterville.com.

Leadership Luncheon Series

April 10 from 11:30 a.m. - 1 p.m.
T & B's Celebration Center, Waterville
Peter Vigue, Chairman of the Board & CEO of CIANBRO Companies, will talk about his path to success and his struggles along the way.
Cost is \$20 for members, \$25 for non-members and day of. A buffet lunch is included.
To register for this event contact Kelly Smith, program assistant at (207) 873-3315 or programs@midmainechamber.com.



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Knowing what really matters to Mainers is the key to our longevity. That's why people trust us for all their personal, business, life and health insurance needs. We firmly believe that partnerships are powerful. Let's all work together to keep Maine neighborhoods safe – for today and for the next generation.



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KV Connect Presents
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 Suggested \$5.00 donation

April 10 2018

5:00pm to 7:00pm

Sponsored by:



Join KV Connect, Waterville's young professionals group, for an exciting evening of networking and socialization while helping to support a great cause!



74 Main St, Waterville

For more information
www.kvconnect.org



2018 Mid-Maine Chamber Golf Classic

Monday, June 4, at the Waterville Country Club

Join the Chamber for a prize packed, fun filled day! Teams sell out every year so make sure to register yours before it's too late! Call the Chamber at 873-3315 to register your team.




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CENTRAL MAINE

MOTORS AUTO GROUP



Charles Gaunce, Jr.



Central Maine Motors, College Ave., 1935



Charlie Gaunce



Chris Gaunce



1935-Charles Gaunce, Jr. and his 2 partners incorporate their business naming it, Central Maine Motors selling Pontiacs, La Salles and Cadillacs at 198 College Avenue

1947-A major addition to the existing facility included a modern service department and body shop

1952-Charles Gaunce, Jr. becomes sole owner of Central Maine Motors

1960-Charlie Gaunce joined his Dad at the dealership

1962-Charlie Gaunce becomes Dealer Principle

1970-Operated Budget Rent-A-Car for the State of Maine

1971-Central Maine Motors began operating a long term leasing company

1975-Peugot was added to the line up

1984-C&G Motors opened in Skowhegan

1985-The existing facility was renovated adding a two story parts department

1991-Central Maine Motors purchases Northeast Dodge-Toyota, moving Pontiac, Cadillac franchises to 420 KMD.

1992-Central Maine Motors acquires a Chrysler-Plymouth dealership and added Dodge combining the 3 nameplates back to the 198 College Avenue

1994-Central Maine Motors purchases a Buick-Oldsmobile-GMC dealership and relocates them to the 420 KMD rooftop, now offering Pontiac, Buick, GMC truck and Toyota at that location

1996-Central Maine Motors purchases a building on 30 Airport Road which becomes a state of the art collision center and a rental department

1997-Chris Gaunce, after working with GM for 4 years moves back to Maine to join the company

1997-Jeep was added to the College Avenue rooftop, now housing Chrysler, Plymouth, Dodge and Jeep

1998-Central Maine Chrysler Dodge Jeep was moved to its new locations at 300 KMD.

1998-The Chevrolet franchise was added to the 420 KMD store, now selling Chevrolet, Pontiac, Buick and Toyota.

2001-A new building was constructed on 15 Airport Road to house the Toyota franchise, Operating as Central Maine Toyota

2005-Central Maine Toyota adds the all new Scion franchise to its line-up

2007-Central Maine Motors Reconditioning Center was opened at 23 Airport Road providing reconditioning services for all of our locations as well as for the general public

2010-Celebrating 75 years as a family owned business while serving the automotive needs of the Central Maine area

2011-Company structure change from two operating companies, to 4 operating companies due to large growth from operations.

2012-GM and Toyota build new additions for service.

2013-Service addition at Central Maine Toyota

Complete renovation at Central Maine Motors, including a drive-thru service area.

2015-Late fall, we broke ground to expand and remodel the Toyota building. The project was completed in 2016 leaving the Toyota store with an upscale and modern feel complete with quiet area work stations for our customers, a new children's play area and new coffee bar.

2017-Renovation of the exterior lot at Central Maine Chrysler.

Thank you to all of our customers and employees for your loyalty over the past 82 years.



Central Maine Collision Center
30 Airport Road, Waterville



Central Maine Reconditioning Center
23 Airport Road, Waterville



Central Maine Chrysler - Dodge - Jeep - Ram - Fiat
300 Kennedy Memorial Drive, Waterville



Central Maine Motors - Chevy - Buick
420 Kennedy Memorial Drive, Waterville



Central Maine Toyota
15 Airport Road, Waterville